

Conventional Operations

	Operations	Material ownership	Protocol used	Certification awarded	
 Leather manufacturer	Site manufacturing operations that includes variations of raw hide to finished leather and chemical conversion. Some operations could be subcontracted.	5% to 100% (operations could include subcontract work)	LMAP	Leather Manufacturer	RATING
		Less than 5% (operations mainly subcontract)	LMAP	Leather Manufacturer	SCORE
 Micro leather manufacturer	Operations that are classified as a microenterprise which manufacture everything from raw hide to finished leather, including chemical conversion. Some operations could be subcontracted.	5% to 100% (operations could include subcontract work)	SCAP	Subcontractor	SCORE
		Less than 5% (operations mainly subcontract)	SCAP	Subcontractor	SCORE
 Commissioning manufacturer	Manufacturing operations that include chemical conversion which are 100% subcontracted, including raw hide, part-processed and finished leather. Output (sales) should be made up of 100% finished leather.	100%	CMAF	Commissioning Manufacturer	RATING
 Trader	Buying raw, part-processed or finished material and selling in the same condition.	100%	TAP	Trader	SCORE
	Buying raw or part-processed material, commissioning chemical and/or mechanical operations to produce part-processed leather, and selling in that modified condition.				
 Subcontractor	Mechanical operations with no chemical usage.	0%	SCAP	Subcontractor	SCORE
	Operations that include chemical conversion. Raw hide to finished leather, or permutations within that scope. Some operations could be subcontracted.		LMAP	Subcontractor	SCORE

Supplemented and crossover operations

	Operations	Material ownership	Protocol used	Certification awarded	
 Leather manufacturer and trading / commissioning	Buying and selling leather without undertaking any operations on that leather. All external purchases are of certified origin, with no output beyond the scope of the tanner.	Own manufacturing more than 95%	LMAP	Leather Manufacturer	RATING
		Own manufacturing less than 95%	LMAP & TAP	Trader	SCORE
	As described above, but the business also buys and sells leather without undertaking any operations on that leather. All external purchases are of certified origin, with output beyond the scope of the tanner (wet blue producer sells crust or finished, for example).		LMAP & TAP	Trader	SCORE
	As above, but the business additionally buys and sells leather without undertaking any operations on that leather. All external purchases are of certified origin, with output beyond the scope of the tanner (selling excess wet blue input, for example).	Own manufacturing more than 95%	LMAP & TAP	Leather Manufacturer	RATING
				Trader	SCORE
 Commissioning manufacturer and trading	Manufacturing operations that include chemical conversion but are 100% subcontracted, including raw hide or part-processed to finished leather. Output is less than 100% finished leather (some part-processed intermediate is also sold).	100%	CMAP & TAP	Trader	SCORE
 Commissioning manufacturer and modification	Manufacturing operations that include chemical conversion but are 100% subcontracted. In-house modification can be included but it is very limited and does not involve substantial change, such as digital printing.	100%	CMAP & SCAP	Commissioning Manufacturer	RATING
 Trading and subcontracting	Buying raw, part-processed or finished material, on-site mechanical modification (splitting, for example) and selling in the mechanically modified condition.	100%	TAP & SCAP	Trader	SCORE